LEAD GENERATOR

01 / CRM results

2026-11-09 — 2026-11-13 | America/New_York

Example operator and results

140	50	24	7
Calls	Effective contacts	Follow-ups completed	Appointments

Activity by day

Day	Calls	Contacts	Follow-ups	Appointments
Monday	28	10	4	1
Tuesday	32	12	5	2
Wednesday	30	11	6	1
Thursday	26	9	5	2
Friday	24	8	4	1

Four outcomes, one traceable process

NOI Harbor Office Studio — Not interested

FUP Cedar Property Group — Follow up

DNC Maple Retail Center — Do not call

BOOKED Riverwalk Commercial — A call on your calendar
Christian Wolff · Facilities Manager

Calls are attempts; contacts are conversations. Follow-ups are not appointments.

LEAD GENERATOR

02 / Operator activity

2026-11-09 — 2026-11-13 | America/New_York

Example operator and results

Alex · example operator

Net hours = clock-out minus clock-in minus unpaid breaks.

Day	In	Out	Break	Net time	Calls
Monday	08:57	16:57	30 min	7h 30m	28
Tuesday	09:06	17:36	30 min	8h 00m	32
Wednesday	08:54	16:54	30 min	7h 30m	30
Thursday	09:03	17:33	30 min	8h 00m	26
Friday	08:59	16:29	30 min	7h 00m	24

WEEKLY TOTALS

38h 00m **140 calls** **5 days**

Hours ready for payroll review

Pay rates, overtime and approval rules belong to your business configuration.

Daily / weekly delivery: day and time configurable for the operating solution.